TABLE 1. Acreage Summary, Roosevelt County, Projected 2010

Projected 2019	
BUDGET AREA	.BLACKWATER DRAW AREA, ROOSEVELT COUNTY
FARM SIZE	.960 ACRES
IRRIGATION TYPE	SPRINKLER
NUMBER OF CROPS	.4

			WATER	USE
ACREAGE SUMMARY:		LAND USE (ACRES)	AC.IN. PER AC.	TOTAL AC.IN.
ALFALFA ESTABLISHMENT ALFALFA ARP FLEX IN CORN CORN ARP FLEX IN CORN PEANUTS CORNERS, HOMESTEAD		50.00 * 250.00 212.50 0.00 37.50 106.25 0.00 18.75 100.00 210.00	9 30 18 30 30 30 22	450 7,500 3,825 1,125 3,188 563 2,200
т	OTAL	935.00		18,850
A	CRE FEET	PER ACRE OF WATE	R RIGHTS	1.68

* DOUBLE-CROPPED

TABLE 2. Basic cost information for the Blackwater Draw area, Roosevelt County, Projected 2019

Item

Item				
Labor Wage Rate:				
Equipment operators		\$/hour		\$8.55
General & Irrigators		\$/hour		\$7.50
Purchased Inputs:				
Fertilizer:				
Nitrogen (N)		\$/pound		\$0.42
Phosphate (P205)		\$/pound		\$0.49
Seed:				
Wheat		\$/pound		\$0.40
Corn		\$/bag		\$245.00
Alfalfa		\$/pound		\$3.05
Peanuts		\$/pound		\$1.10
Energy:				
Natural gas (Gas NM)		\$/MCF		\$3.99
Diesel fuel		\$/gallon		\$2.65
Gasoline		\$/gallon		\$2.35
Electricity (SWPS)		cents/KwHr		11.68
LP Gas		\$/gallon		\$2.75
Employee Liability Insurance		\$/\$1,000 wa	ges	\$20.00
Employee Benefits		percent/wag	es	18.00%
Labor Downtime		percent		25.00%
Financial Rates:				
Operating Capital Interest Rate		percent		5.50%
Land Interest Rate		percent		5.00%
Equipment Interest Rate		percent		5.50%
Real Interest Rate		percent		3.00%
Land Taxes	\$89.00	/acre (full va	lue)	\$0.60
Personal Property Tax Rate	- NR	\$/\$1,000	(Assessed	\$20.26
	- R		Value)	\$20.02
Supervision Factors				
Field Crop-Irrigation		\$/labor hour		\$1.00
Field Crop-Equipment & General		\$/labor hour		\$0.50
Management Rate		percent		7.00%

TABLE 3. Overhead cost information for Blackwater Draw area, Roosevelt County, Projected 2019

Item

Electricity (Domestic &	Shop)		\$422.40	per month	\$5,069
Telephone			\$179.20	per month	\$2,150
Accounting & Legal					\$2,822
Misc. Supplies & Hand	Tools				\$3,866
Pickup and Auto					
miles	32,960	@	\$0.500 per mile		\$16,480
Insurance					
- general liability (non-	employee)				\$2,522
- fire/theft					\$2,022
Property Taxes					
 non-planted land 					\$0
 other than land & ma 	ichinery				\$6,010
Building repairs and ma	intenance				\$1,250
Dues, fees, publications	5				\$461
Farmstead Equipment					\$301
				Total	\$42,953
			Total Per Planted Acre	-	\$59.25

TABLE 6. Alfalfa establishment, sprinkler-irrigated, budgeted per acre costs and returns for a 960 acre farm with above average management, Roosevelt County, Projected 2019

Planting Dates: August 15 - A	August 30							
ITEM	PRICE	QUANTITY	PURCHASED INPUTS					TOTAL
PURCHASED INPUTS								
SEED NITROGEN (N)	\$3.05 \$0.42	20 LBS 40 LBS	\$61.00 \$16.80					\$61.00 \$16.80
PHOSPHATE (P2O5) PUMP WATER*	\$0.49	60 LBS 9 AC. IN.	\$29.40					\$29.40
SUBTOTAL			\$107.20				-	\$107.20
PREHARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
DISC	185 HP	0.09 HR		\$0.77	\$2.47	\$1.17	\$2.16	\$6.57
PLOW	185 HP	0.29 HR		\$2.48	\$7.96	\$3.46	\$6.04	\$19.94
FLOAT	140 HP	0.19 HR		\$1.62	\$3.93	\$0.82	\$2.66	\$9.04
FERT SPREADER	140 HP	0.05 HR		\$0.43	\$1.04	\$0.21	\$0.41	\$2.08
DISC	185 HP	0.09 HR		\$0.77	\$2.47	\$1.17	\$2.16	\$6.57
PRE-IRRIGATE		0.10 HR		\$0.75	\$15.85	\$3.19	\$1.07	\$20.87
DRILL	140 HP	0.10 HR		\$0.86	\$2.07	\$0.60	\$3.65	\$7.17
IRRIGATE (2X)		0.20 HR		\$1.50	\$31.71	\$6.39	\$2.14	\$41.74
SUBTOTAL		1.11 HR		\$9.18	\$67.50	\$17.03	\$20.29	\$113.99
OVERHEAD EXPENSES								
DOWNTIME		0.19 HR		\$1.62				\$1.62
EMPLOYEE BENEFITS				\$1.65				\$1.65
INSURANCE SUPERVISION AND MANAGEMENT			\$0.18	\$8.21				\$0.18 \$8.21
SUBTOTAL		0.19 HR	\$0.18	\$11.49				\$11.67
TOTAL OPERATING EXPENSES		1.30 HR	\$107.38	\$20.66	\$67.50	\$17.03	\$20.29	\$232.86

ITEM	PRICE		YIEL	.D						TOTAL
GROSS RETURNS HAY GRAZING	\$185.00 \$50.00			TONS (ST ACRE	TACKED)					\$962.00 \$50.00
TOTAL									-	\$1,012.00
PURCHASED INPUTS	PRICE		QUAN	TITY	PURCHASED INPUTS				FIXED COST	TOTAL
PHOSPHATE (P2O5) PLASTIC TWINE INSECTICIDE (CUSTOM) HERBICIDE (CUSTOM) ESTABLISHMENT: Principal : Interest PUMP WATER*	\$0.49 \$19.15 \$20.01 \$16.96		884 1 1 5	LBS FT X/ACRE X/ACRE YEARS AC. IN.	\$73.50 \$4.23 \$20.01 \$16.96				\$46.57 \$7.26	\$73.50 \$4.23 \$20.01 \$16.96 \$46.57 \$7.26
SUBTOTAL					\$114.70				\$53.84	\$168.54
PREHARVEST OPERATIONS	POWER UNIT		ACCOMPLI RAT		PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
IRRIGATE FERT SPREADER	140 HP		1.00 0.05			\$7.50 \$0.43	\$158.53 \$1.04	\$31.95 \$0.21	\$10.72 \$0.41	\$208.69 \$2.08
SUBTOTAL			1.05	HR		\$7.93	\$159.56	\$32.16	\$11.13	\$210.78
HARVEST OPERATIONS										
SWATHER (5X) RAKE (5X) BALER (5X) FRONT END LOADER (5X)	S.P. 140 HP 185 HP 140 HP		0.80 0.40 0.35 1.25	HR HR		\$6.84 \$3.42 \$2.99 \$10.69	\$7.94 \$8.28 \$9.61 \$25.89	\$0.44 \$2.09 \$2.50 \$9.30	\$5.87 \$4.70 \$25.80 \$12.33	\$21.09 \$18.49 \$40.89 \$58.20
SUBTOTAL			2.80	HR	\$0.00	\$23.94	\$51.71	\$14.32	\$48.69	\$138.67
OVERHEAD EXPENSES										
DOWNTIMIME EMPLOYEE BENEFITS INSURANCE LAND TAXES SUPERVISION AND MANAGEMENT OTHER EXPENSES			0.70	HR	\$0.16 \$59.25	\$5.99 \$5.74 \$73.27			\$0.60	\$5.99 \$5.74 \$0.16 \$0.60 \$73.27 \$59.25
SUBTOTAL			0.70	HR	\$59.40	\$84.99			\$0.60	\$144.99
TOTAL OPERATING EXPENSES			4.55	HR	\$174.10	\$116.85	\$211.28	\$46.48	\$114.26	\$662.98
NET OPERATING PROFIT										\$349.02
INTEREST ON OPERATING CAPITAL INTEREST ON EQUIPMENT INVESTM	ENT	(\$110.78	@	5.50%)				\$6.09 \$22.47
RETURN TO LAND AND RISK										\$320.46
* Pump water costs are shown under irrig	gation in the preha		tions section. SUMMARY							
GROSS RETURN VARIABLE OPERATING EXPENSES RETURN OVER VARIABLE EXPENSES FIXED EXPENSES		\$431.86 \$114.26	\$1,012.00 \$580.14	(GROSS	S MARGIN)					
NET FARM INCOME LABOR AND MANAGEMENT COST		\$114.20	\$465.88	(RETUR	RN TO CAPITAL, LA	BOR, LAND	& RISK)			
NET OPERATING PROFIT CAPITAL COSTS RETURN TO LAND AND RISK		\$28.57	\$349.02	(RETUR	RN TO CAPITAL, LA	ND & RISK)				

TABLE 7. Alfalfa hay, sprinkler-irrigated, budgeted per acre costs and returns for a 960 acre farm with above average management, Blackwater Draw area, Roosevelt County, Projected 2019

TABLE 8. Wheat, sprinkler-irrigated, budgeted per acre costs and returns for a 960 acre farm with above average management, Blackwater Draw area, Roosevelt County, Projected 2019 Planting Dates: August 20 - September 15

Planting Dates: August 20 - Sep Harvest Dates: June 1 - June 25										
ITEM	PRICE		YIEL	D	BASE					TOTAL
GROSS RETURNS WHEAT PROGRAM PAYMENT PLC PAYMENT GRAZING	\$5.10 \$0.00 \$0.00 \$40.00		60.00	BUSHELS BUSHELS ACRE						\$306.00 \$0.00 \$0.00 \$40.00
TOTAL									-	\$346.00
PURCHASED INPUTS	PRICE		QUAN	ΓΙΤΥ	PURCHASED INPUTS				FIXED COST	TOTAL
SEED NITROGEN (N) PHOSPHATE (P2O5) INSECTICIDE (CUSTOM) PUMP WATER* CROP INSURANCE SUBTOTAL	\$0.40 \$0.42 \$0.49 \$20.01 \$0.24		1		\$48.00 \$50.40 \$19.60 \$20.01 <u>\$0.24</u> \$138.24				-	\$48.00 \$50.40 \$19.60 \$20.01 <u>\$0.24</u> \$138.24
PREHARVEST OPERATIONS	POWER UNIT		ACCOMPLI RAT		PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
BROADCAST (CUSTOM) IRRIGATE (17X)			0.85		\$4.00	\$6.38	\$95.12	\$19.17	\$6.43	\$4.00 \$127.09
SUBTOTAL			0.85	HR	\$4.00	\$6.38	\$95.12	\$19.17	\$6.43	\$131.09
HARVEST OPERATIONS										
COMBINE (CUSTOM) HAUL (CUSTOM)					\$5.97 \$9.60					\$5.97 \$9.60
SUBTOTAL					\$15.57					\$15.57
OVERHEAD EXPENSES										
DOWNTI IME EMPLOYEE BENEFITS INSURANCE LAND TAXES SUPERVISION AND MANAGEMENT OTHER EXPENSES			0.00	HR	\$0.13 \$59.25	\$0.00 \$1.15 \$25.07			\$0.60	\$0.00 \$1.15 \$0.13 \$0.60 \$25.07 \$59.25
SUBTOTAL			0.00	HR	\$59.37	\$26.22			\$0.60	\$86.19
TOTAL OPERATING EXPENSES		•	0.85	HR	\$217.18	\$32.59	\$95.12	\$19.17	\$7.03	\$371.09
NET OPERATING PROFIT										(\$25.09)
INTEREST ON OPERATING CAPITAL INTEREST ON EQUIPMENT INVESTMENT		(\$98.99	@	5.50%)				\$5.44 \$2.63
RETURN TO LAND AND RISK										(\$33.17)
* Pump water costs are shown under irrigatio	n in the prehar		ons section. SUMMARY							
GROSS RETURN VARIABLE OPERATING EXPENSES RETURN OVER VARIABLE EXPENSES FIXED EXPENSES NET FARM INCOME LABOR AND MANAGEMENT COST		\$331.47 \$7.03 \$32.59	\$346.00 \$14.53 \$7.50	(RETURI	MARGIN) N TO CAPITAL, LA		& RISK)			
NET OPERATING PROFIT CAPITAL COSTS RETURN TO LAND AND RISK		\$8.07	(\$25.09) (\$33.17)	(KETURI	N TO CAPITAL, LA	AIND & RISK)				

TABLE 9. Corn for grain, sprinkler-irrigated, budgeted per acre costs and returns for a 960 acre farm with above average management, Blackwater Draw area, Roosevelt County, Projected 2019 Planting Dates: April 25 - May 30

ITEM		PRICE		YIEI	D	BASE					TOTAI
GROSS RETURNS CORN FOR GRAIN PROGRAM PAYMENT PLC PAYMENT GRAZING		\$6.88 \$0.00 \$0.00 \$20.00				0.85					\$687.50 \$0.00 \$0.00 \$20.00
TOTAL										-	\$707.50
PURCHASED INPUTS		PRICE		QUAN	TITY	PURCHASED INPUTS				FIXED COST	TOTAI
SEED NITROGEN (N) PHOSPHATE (P205) POTASH (K20) TRACE ELEMENTS HERBICIDE INSECTICIDE (CUSTOM) PUMP WATER* CROP INSURANCE		\$3.06 \$0.42 \$0.49 \$0.13 \$15.36 \$21.24 \$24.65 \$0.31		250 80 40 1 1	000 LBS LBS X/ACRE X/ACRE X/ACRE AC. IN.	\$73.50 \$105.00 \$39.20 \$5.00 \$15.36 \$21.24 \$24.65 \$0.31				-	\$73.50 \$105.00 \$39.20 \$5.00 \$15.36 \$21.24 \$24.65 \$0.31
SUBTOTAL						\$284.26					\$284.26
PREHARVEST OPERATIONS	F	POWER UNIT		ACCOMPLI RAT		PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	ΤΟΤΑΙ
DISC (2X) PLOW CHISEL (2X) FERT SPREADER PRE-IRRIGATE (3X) LISTER (3X) ROD WEED PLANTER SAND FURROW (5X) IRRIGATE (12X)		185 HP 185 HP 185 HP 140 HP 185 HP 185 HP 185 HP 185 HP 140 HP		0.18 0.29 0.20 0.05 0.30 0.27 0.08 0.12 0.50 1.20	HR HR HR HR HR HR HR HR		\$1.54 \$2.48 \$1.71 \$0.43 \$2.25 \$2.31 \$0.68 \$1.03 \$4.28 \$9.00	\$4.94 \$7.96 \$5.49 \$1.04 \$31.71 \$7.41 \$2.20 \$3.29 \$10.35 \$126.82	\$2.35 \$3.46 \$2.39 \$0.21 \$6.39 \$2.59 \$0.51 \$0.99 \$4.62 \$25.56	\$4.31 \$6.04 \$4.17 \$0.41 \$5.20 \$1.57 \$5.89 \$6.83 \$8.58	\$13.14 \$19.94 \$13.75 \$2.08 \$42.49 \$17.51 \$4.97 \$11.20 \$26.07 \$169.96
SUBTOTAL				3.19	HR		\$25.70	\$201.21	\$49.07	\$45.14	\$321.12
HARVEST OPERATIONS											
COMBINE (CUSTOM) HAUL (CUSTOM)						\$35.00 \$18.00					\$35.00 \$18.00
SUBTOTAL						\$53.00					\$53.00
OVERHEAD EXPENSES											
DOWNTIME EMPLOWEE BENEF IT: INSURANCE LAND TAXES SUPERVISION AND MANAGEM OTHER EXPENSES				0.41	HR	\$0.51 \$59.25	\$3.51 \$4.63 \$51.87			\$0.60	\$3.51 \$4.63 \$0.51 \$0.60 \$51.87 \$59.25
SUBTOTAL				0.41	HR	\$59.76	\$60.00			\$0.60	\$120.36
TOTAL OPERATING EXPENSES				3.60	HR	\$397.01	\$85.70	\$201.21	\$49.07	\$45.74	\$778.73
NET OPERATING PROFIT											(\$71.23
INTEREST ON OPERATING CA			(\$209.11	@	5.50%)				\$11.50 \$15.28
RETURN TO LAND AND RISK											(\$98.02
* Pump water costs are shown un	der irrigation	in the preha		tions section. SUMMARY							
GROSS RETURN VARIABLE OPERATING EXPENS RETURN OVER VARIABLE EXPEN EIVED EVDENSES			\$647.29	\$707.50 \$60.21	(GROS	S MARGIN)					

RETURN OVER VARIABLE EXPENSES		\$60.21	(GROSS MARGIN)
FIXED EXPENSES	\$45.74		
NET FARM INCOME		\$14.47	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST	\$85.70		
NET OPERATING PROFIT		(\$71.23)	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$26.78		
RETURN TO LAND AND RISK		(\$98.02)	

TABLE 10. Peanuts, sprinkler-irrigated, budgeted per acre costs and returns for a 960 acre farm with above average management, Blackwater Draw area, Roosevelt County, Projected 2019 Planting Dates: May 10 - June 10

Harvest Dates: October 10 - N									
	PRICE		YIELD						TOTAI
GROSS RETURNS PEANUTS	\$0.2400		2,700.00 LBS						\$648.00
TOTAL								-	\$648.00
PURCHASED INPUTS	PRICE		QUANTITY	PURCHASED INPUTS				FIXED COST	ΤΟΤΑΙ
SEED (PEANUT)	\$1.10		100 LB	\$110.00					\$110.00
NITROGEN (N)	\$0.42		70 LB	\$29.40					\$29.40
PHOSPHATE (P205) POTASH (K2O)	\$0.49 \$0.14		80 LB 30 LB	\$39.20 \$4.05					\$39.20 \$4.05
TRACE ELEMENTS & MANURE	\$11.14		1 X/ACRE	\$41.14					\$41.14
HERBICIDE	\$21.18		1 X/ACRE	\$21.18					\$21.18
INSECTICIDE (CUSTOM)	\$16.96		1 X/ACRE	\$16.96					\$16.96
FUNGICIDE PUMP WATER	\$25.00		1 X/ACRE 28 AC. IN.	\$25.00					\$25.00
SUBTOTAL				\$286.93				-	\$286.93
	DOWED								
PREHARVEST OPERATIONS	POWER UNIT	A	CCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	ΤΟΤΑΙ
DISC (2X)	185 HP		0.18 HR		\$1.54	\$4.94	\$2.35	\$4.31	\$13.14
PLOW	185 HP		0.29 HR		\$2.48	\$7.96	\$3.46	\$6.04	\$19.94
CHISEL (2X)	185 HP		0.20 HR		\$1.71	\$5.49	\$2.39	\$4.17	\$13.75
FERT SPREADER	140 HP		0.05 HR		\$0.43	\$1.04	\$0.21	\$0.41	\$2.08
SPRAY & DISC	185 HP		0.00 HR		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PRE-IRRIGATE	105 UD		0.30 HR		\$2.25	\$44.39	\$7.03	\$2.36	\$56.02
LISTER PLANTER	185 HP 185 HP		0.27 HR 0.12 HR		\$2.31 \$1.03	\$7.41 \$3.29	\$2.59 \$0.99	\$5.20 \$5.89	\$17.51 \$11.20
APPLY FUNGICIDE (CUSTOM)	10511		0.12 111	\$27.00	\$1.05	ψ0.29	φ0.99	ψ0.09	\$27.00
CULTIVATOR (2X)	140 HP		0.20 HR	421.00	\$1.71	\$4.14	\$1.85	\$2.73	\$10.43
HAND HOE (CUSTOM)				\$10.00					\$10.00
IRRIGATE (7X)			0.70 HR		\$5.25	\$103.57	\$16.40	\$5.50	\$130.72
SUBTOTAL			2.31 HR	\$37.00	\$18.70	\$182.23	\$37.27	\$36.61	\$311.81
HARVEST OPERATIONS									
DIG AND INVERT	185 HP		0.24 HR		\$2.05	\$6.59	\$13.60	\$4.86	\$27.09
COMBINE PEANUTS	185 HP		0.80 HR		\$6.84	\$21.96	\$5.42	\$50.98	\$85.20
HAUL	140 HP		0.37 HR		\$3.16	\$7.66	\$1.63	\$7.91	\$20.37
SUBTOTAL			1.41 HR	\$0.00	\$12.06	\$36.21	\$20.65	\$63.75	\$132.67
OVERHEAD EXPENSES									
DOWNTIMME			0.68 HR		\$5.81				\$5.81
EMPLOYEE BENEFITS				#0.00	\$5.54				\$5.54
INSURANCE LAND TAXES				\$0.62				\$0.60	\$0.62 \$0.60
SUPERVISION AND MANAGEMENT					\$47.72			φ0.00	\$47.72
OTHER EXPENSES				\$59.25	¢2				\$59.25
SUBTOTAL		_	0.68 HR	\$59.86	\$59.07			\$0.60	\$119.53
TOTAL OPERATING EXPENSES		_	4.40 HR	\$383.79	\$89.83	\$218.45	\$57.92	\$100.96	\$850.94
NET OPERATING PROFIT									(\$202.94
INTEREST ON OPERATING CAPITAL INTEREST ON EQUIPMENT INVESTMEN	IT	(\$203.08 @	5.50%)				\$11.17 \$39.33
RETURN TO LAND AND RISK									(\$253.43

* Pump water costs are shown under irrigation in the preharvest operations section. BUDGET SUMMARY

GROSS RETURN VARIABLE OPERATING EXPENSES	\$660.15	\$648.00	
RETURN OVER VARIABLE EXPENSES		(\$12.15)	(GROSS MARGIN)
FIXED EXPENSES NET FARM INCOME	\$100.96	(\$113.11)	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST NET OPERATING PROFIT	\$89.83	(\$202.94)	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$50.50		(RETURN TO CAPITAL, LAND & RISK)
RETURN TO LAND AND RISK	((\$253.43)	

Projected 2019	ALFALFA ESTABLISHMENT	ALFALFA HAY	WHEAT	CORN	PEANUTS
		TONS	BU	CWT	LBS
PRIMARY YIELD		5.20	60.00	100.00	2,700.00
PRIMARY PRICE		\$185.00	\$5.10	\$6.88	\$0.24
GOVERNMENT PAYMENTS		\$0.00	\$0.00	\$0.00	\$0.00
SECOND INCOME		\$50.00	\$40.00	\$20.00	\$0.00
GROSS RETURN		\$1,012.00	\$346.00	\$707.50	\$648.00
CASH OPERATING EXPENSES					
SEED	\$61.00		\$48.00	\$73.50	\$110.00
FERTILIZER	\$46.20	\$73.50	\$70.00	\$164.56	\$72.65
CHEMICALS		\$36.97	\$20.01	\$45.89	\$63.14
CROP INSURANCE			\$0.24	\$0.31	
OTHER PURCHASED INPUTS					\$41.14
CANAL WATER FUEL, OIL & LUBRICANTS-EQUIPMENT	\$19.94	\$52.75	\$0.00	\$42.68	\$70.49
FUEL-IRRIGATION	\$47.56	\$158.53	\$0.00 \$95.12	\$42.00 \$158.53	\$147.96
REPAIRS	\$17.03	\$46.48	\$19.17	\$49.07	\$57.92
CUSTOM CHARGES	\$11.00	φ10.10	\$19.57	\$53.00	\$37.00
LAND TAXES	\$0.00	\$0.60	\$0.60	\$0.60	\$0.60
OTHER EXPENSES	\$0.18	\$59.40	\$59.37	\$59.76	\$59.86
TOTAL CASH EXPENSES	\$191.91	\$428.23	\$332.07	\$647.89	\$660.75
RETURN OVER CASH EXPENSES	(\$191.91)	\$583.77	\$13.93	\$59.61	(\$12.75)
FIXED EXPENSES	\$20.29	\$113.66	\$6.43	\$45.14	\$100.36
TOTAL EXPENSES	\$212.20	\$541.89	\$338.50	\$693.03	\$761.11
NET FARM INCOME	(\$212.20)	\$470.11	\$7.50	\$14.47	(\$113.11)
LABOR AND MANAGEMENT COSTS	\$20.66	\$116.85	\$32.59	\$85.70	\$89.83
NET OPERATING PROFIT	(\$232.86)	\$353.26	(\$25.09)	(\$71.23)	(\$202.94)
CAPITAL COSTS					
INTEREST ON OPERATING CAPITAL	\$0.00	\$6.09	\$5.44	\$11.50	\$11.17
INTEREST ON EQUIPMENT INVESTMENT	\$0.00	\$22.47	\$2.63	\$15.28	\$39.33
TOTAL CAPITAL COSTS	\$0.00	\$28.57	\$8.07	\$26.78	\$50.50
RETURN TO RISK	(\$232.86)	\$324.69	(\$33.17)	(\$98.02)	(\$253.43)

TABLE 11. Summary of per acre costs and returns for a 960 acre farm with above average management, Blackwater Draw area, Roosevelt County, Projected 2019

Flex Computation

-24.11 -37.60

GROSS RETURNS				
ALFALFA HAY	250.00 ACRES	• • • • • • •		
CROP		\$240,500		
GRAZING		\$12,500		
WHEAT	212.50 ACRES	¢сг 00г		
CROP		\$65,025		
GRAZING PROGRAM PAYMENT		\$8,500 \$0		
PLC PAYMENT		\$0 \$0		
CORN FOR GRAIN	162.50 ACRES	φΟ		
CROP	102.30 ACINES	\$111,719		
GRAZING		\$3,250		
PROGRAM PAYMENT		¢0,200 \$0		
PLC PAYMENT		\$0 \$0		
PEANUTS	100.00 ACRES	ψŬ		
CROP		\$64,800		
		· · · · · · ·	_	
GROSS RETURN			_	\$506,294
CASH OPERATING EXPENS	SES			
SEED		\$36,194		
FERTILIZER		\$69,566		
CHEMICALS		\$27,264		
CROP INSURANCE		\$100		
OTHER PURCHASED INPUTS		\$4,114		
CANAL WATER		\$0		
FUEL, OIL & LUBRICANT	S-EQUIPMENT	\$28,169		
FUEL-IRRIGATION		\$102,780		
REPAIRS		\$30,310		
CUSTOM CHARGES		\$16,471		
LAND TAXES		\$436		
OTHER EXPENSES		\$43,174		
TOTAL CASH E	EXPENSES	-	\$358,577	
RETURN OVER CASH EXPENSES				\$147,717
FIXED EXPENSES		\$36,524		
TOTAL EXPEN	SES		\$395,100	
			<i>\</i> 0000,100	¢444.400
NET FARM INCOME				\$111,193
LABOR AND MANAGEMENT COSTS		\$60,081		
NET OPERATING PROFIT				\$51,112
CAPITAL COSTS				
INTEREST ON OPERATI	NG CAPITAL	\$5,666		
INTEREST ON EQUIPME		\$12,593		
TOTAL CAPITA	AL COSTS	-	\$18,259	

TABLE 12. Whole farm summary, Blackwater Draw area, Roosevelt County,

	RETURN	RETURN ON
LAND VALUE	TO RISK*	INVESTMENT*
\$500 /ACRE	\$18,453	6.94%
\$750 /ACRE	\$11,253	5.23%
\$1,000 /ACRE	\$4,053	4.20%
\$1,250 /ACRE	(\$3,147)	3.51%
\$1,500 /ACRE	(\$10,347)	3.01%
\$1,750 /ACRE	(\$17,547)	2.64%
\$2,000 /ACRE	(\$24,747)	2.35%

* RETURN TO LAND AND RISK MINUS (INTEREST RATE TIMES LAND VALUE TIMES ACREAGE) ** NET OPERATING PROFIT DIVIDED BY (MACHINERY AND EQUIPMENT VALUE PLUS LAND VALUE)