MICROCOMPUTER CROP COST AND RETURN GENERATOR

BUDGET AREA...... DRY CIMARRON AREA, UNION COUN Projected 2018

FARM SIZE...... 80.00 ACRES

IRRIGATION TYPE..... FLOOD

NUMBER OF CROPS...... 2

VERSION 1.0

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* YOU MAY ENTER DATA IN ANY INPUT TABLE WITH
HIGHLIGHTED HIGHLIGHTEI CELLS OR YOU MAY STRIKE
[ENTER] AND RETURN TO THE MENU

** BE SURE PRINTER IS ON AND PAPER IS ALIGNED BEFORE YOU PRINT

NUMBER OF CROPS...

			WATER	USE
ACREAGE SUMMARY:		LAND USE (ACRES)	AC.IN. PER AC.	TOTAL AC.IN.
ALFALFA ESTABLISHME ALFALFA NATIVE GRASS	ENT	4 40 40	4.5 24 18	18 960 720
	TOTAL	84		1,698
ACRE FEET PER ACRE OF WATER RIGHTS				

TABLE 2. Basic cost information for Dry Cimarron area, Union County,

	\$/hour		\$8.55
	\$/hour		\$7.50
	\$/pound		\$4.00
	\$/MCF		\$4.00
			\$2.70
			\$2.40
			7.94
	\$/gallon		\$2.85
	\$/pound		\$1.32
	\$/\$1,000 wa	ages	\$20.00
	percent/wag	ges	18.00%
	percent		25.00%
	percent		5.50%
			5.00%
			5.50%
	percent		3.00%
\$27.00	/acre (full va	alue)	\$0.20
-NR	\$/\$1,000	(Assessed	\$22.35
- R		Value)	\$19.20
	\$/labor hou	r	\$1.00
	\$/labor hou	r	\$0.50
	percent		7.00%
	-NR	\$/pound \$/MCF \$/gallon \$/gallon \$/gallon cents/KwHr \$/gallon \$/pound \$/\$1,000 wa percent/wag percent percent percent percent percent percent percent \$27.00 /acre (full value) -NR - R \$/\$1,000	\$/hour \$/pound \$/MCF \$/gallon \$/gallon cents/KwHr \$/gallon \$/pound \$/\$1,000 wages percent/wages percent percent percent percent percent percent \$27.00 /acre (full value) -NR -R \$/labor hour \$/labor hour

TABLE 3. Overhead cost information for the Dry Cimarron area, Projected 2018

Item Electricity (Domestic & Shop) \$127.00 per month \$1,524 \$1,219 Telephone Accounting & Legal \$101.60 per month \$572 \$940 Misc. Supplies & Hand Tools Pickup and Auto miles 13,081 \$0.500 per mile \$6,541 Insurance
- general liability (non-employee)
- fire/theft \$1,219 \$794 Property Taxes
- other than land & machinery \$6,010 Building repairs and maintenance Dues, fees, publications \$603 \$305 Farmstead Equipment \$95 \$19,821 Total \$247.77 Total per planted acre

```
7.94 CENTS/KwH
$4.00 $MCF
$2.85 $GAL
$2.70 $GAL
                                                                                                    COST PER HOUR
COST PER ACRE INCH
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         $1.65
$0.83
                                                                                                                                                                                                                                                                                                                                                                                                                                            $1.10
$0.55
                          | $7,000 $1,450 $150 $150 $10.00 $1.00 |
| $1,500 $500 $500 $500 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $1.00 $
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             $360 $57
$130 $10
$385 $12
$0 $0
$0 $0
$0 $0
$2,700 $101
$225 $19
$220 $86
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           $2.99
$1.89
$9.85
$6.94
$0.00
$0.00
$1.48
$1.12
$3.57
                    | NNW | LOSED | VEARS 
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       NTEREST AGE EXPENSE 15.00 494.31 15.00 71.50 15.00 211.75 15.00 652.50 17.00 0.00 17.00 0.00 15.00 16.00 0.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.00 15.0
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | CODE | 
             ACRES 4 PLAP WATER

POWER TIMES

LIMIT OVER MATE 1074. CUSTOM

40 MP 100 0.20 0.20

40 MP 0.00 0.25 0.30

40 MP 100 0.25 0.30
                                                                                                                                                                                                                                                                                                                                                            ACRES: 40 PLMP WATER 8.00
ACCOMPLISHMENT
POWER TAMES TOTAL CUSTOM
8.00 0.50 4.62
                          MOWER (3X)
RAKE (3X)
BALER (3X)
HALL (3X)
                                                                                                                                                                                                                                                                                                                                                            40 HP 3.00 0.37 1.11
40 HP 3.00 0.12 0.36
40 HP 3.00 0.21 0.53
1 TON TRUC 3.00 1.50 4.50
                                                                                                                                                                                                                                                                                                                                                                   ACRES: 40 PLMPWATER: 6.00
POWER TIMES ACCOMPLISHMENT
UNIT OVER RATE TOTAL CUSTOM
1.00 0.50 0.50
                                                                                                                                                                                                                                                                                                                                                                   40 HP 2.00 0.37 0.74
40 HP 2.00 0.12 0.24
40 HP 2.00 0.21 0.42
1 TN TRCK 2.00 0.80 1.60
0.000200
0.000200
0.000200
0.000400
0.000400
0.000400
0.000530
0.000530
0.000500
0.000500
0.000710
0.000765
0.000765
                                                                                                                                                                                                                             Based on 'Agricultural Machinery Data' in Agricultural
Engineers Yearbook, 1983.
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TABLE 6. Alfalfa establishment, flood-irrigated, budgeted per acre costs and returns for an 80 acre part-time farm, Dry Cimarron area, Union County, Projected 2018

Planting dates: August 15 - September 15 PURCHASED ITEM QUANTITY TOTAL PRICE INPUTS PURCHASED INPUTS SEED \$4.00 18 LBS \$72.00 \$72.00 CANAL WATER 5 AC. IN. SUBTOTAL \$72.00 \$72.00 ACCOMPLISHMENT PURCHASED RATE INPUTS FUEL & LUBE FIXED COST POWER PREHARVEST OPERATIONS UNIT LABOR REPAIRS TOTAL 0.20 HR 0.17 HR 0.25 HR \$4.54 \$3.86 \$5.68 CHISEL 40 HP \$1.71 \$2.02 \$0.22 \$0.60 DISC DRILL 40 HP 40 HP \$1.45 \$2.14 \$1.72 \$2.52 \$0.18 \$0.27 \$0.51 \$0.75 DITCH MAINTENANCE IRRIGATE (1X) 0.50 HR 0.75 HR \$4.28 \$5.63 \$4.28 \$5.63 \$23.99 SUBTOTAL 1.87 HR \$15.20 \$6.26 \$0.67 \$1.86 OVERHEAD EXPENSES \$1.33 \$2.74 \$0.30 DOWNTIME 0.16 HR \$1.33 \$2.74 EMPLOYEE BENEFITS INSURANCE \$0.30 SUPERVISION AND MANAGEMENT \$7.78 \$7.78 0.16 HR \$12.14 SUBTOTAL \$0.30 \$11.84 TOTAL OPERATING EXPENSES 2.03 HR \$72.30 \$27.04 \$0.67 \$1.86 \$108.13 \$6.26

TABLE 7. Alfalfa hay, flood-irrigated, budgeted per acre costs and returns for an 80 acre part-time farm, Dry Cimarron area, Union County, Projected 2018

Harvesting dates: May 15 - September 15 ITEM PRICE YIELD TOTAL GROSS RETURNS 6.20 TONS (STACKED) \$1,147.00 ALFALF FA HAY \$185.00 GRAZING \$15.00 TOTAL \$1,162.00 PURCHASED FIXED PURCHASED INPUTS PRICE INPUTS TOTAL QUANTITY COST LIVESTOCK FAC & EQUIP \$4.00 \$4.00 ESTABLISHMENT: Principal 10.00 YEARS \$10.81 \$10.81 : Interest \$3.47 \$3.47 BALING WIRE CANAL WATER \$1.32 53.13 LBS \$70.14 \$70.14 16.00 AC. IN. 8.00 AC. IN. \$5.00 \$5.00 PUMP WATER SUBTOTAL \$75.14 \$18.28 \$93.42 POWER ACCOMPLISHMENT PURCHASED FUEL & FIXED UNIT LABOR REPAIRS PREHARVEST OPERATIONS INPUTS LUBE TOTAL RATE COST DITCH MAINTENANCE 0.50 HR \$4.28 \$4 28 IRRIGATE (8X) 4.00 HR \$30.00 \$6.64 \$0.00 \$14.37 \$51.01 SUBTOTAL 4.50 HR \$34.28 \$6.64 \$0.00 \$14.37 \$55.28 HARVEST OPERATIONS 40 HP 40 HP 1.11 HR 0.36 HR \$11.21 \$3.64 \$1.60 \$0.54 \$5.42 \$3.58 \$27.72 \$10.83 MOWER (3X) \$9.49 \$3.08 RAKE (3X) BALER (3X) 40 HP 0.63 HR \$5.39 \$6.36 \$0.78 \$8.09 \$20.62 1 TON TRUCK HAUL (3X) 4.50 HR \$38.48 \$77.18 \$37.46 \$56.70 \$209.82 6.60 HR \$56.43 \$98.39 \$40.38 \$73.79 \$268.99 SUBTOTAL OVERHEAD EXPENSES DOWNTIME 1.65 HR \$14.11 \$14.11 EMPLOYEE BENEFITS INSURANCE \$16.33 \$1.81 \$16.33 \$1.81 LAND TAXES \$0.20 \$0.20 SUPERVISION AND MANAGEMENT \$88.64 \$88.64 OTHER EXPENSES \$247.77 \$247.77 SUBTOTAL 1.65 HR \$249.58 \$0.20 \$368.86 TOTAL OPERATING EXPENSES 12.75 HR \$324.72 \$209.78 \$105.03 \$40.38 \$106.64 \$786.55 NET OPERATING PROFIT \$375.45 INTEREST ON OPERATING CAPITAL \$50.79 5.50% \$2.79 INTEREST ON EQUIPMENT INVESTMENT \$2.15 RETURN TO LAND AND RISK \$370.51 * Pump water costs are shown under irrigation in the preharuset operations section

	BUDGET	SUMMARY	
GROSS RETURN		\$1,162.00	
VARIABLE OPERATING EXPENSES	\$470.13		
RETURN OVER VARIABLE EXPENSES		\$691.87	(GROSS MARGIN)
FIXED EXPENSES	\$106.64		
NET FARM INCOME		\$585.23	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST	\$209.78		
NET OPERATING PROFIT		\$375.45	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$4.94		
RETURN TO LAND AND RISK		\$370.51	

TABLE 8. Native grass hay, flood-irrigated, budgeted per acre costs and returns for an 80 acre part-time farm, Dry Cimarron area, Union County, Projected 2018

Harvesting dates: July 20 - September 15

ITEM	PRICE		YIEL	D						TOTAL
GROSS RETURNS	111102									
HAY	\$175.00				STACKED)					\$262.50
GRAZING	\$13.00		1.00	ACRE						\$13.00
TOTAL									•	\$275.50
					PURCHASED				FIXED	
PURCHASED INPUTS	PRICE		QUANT	TTY	INPUTS				COST	TOTAL
LIVESTOCK FAC & EQUIP									\$4.00	\$4.00
BALING WIRE	\$1.32		13	LBS	\$16.97				*	\$16.97
CANAL WATER				AC. IN.	\$5.00					\$5.00
PUMP WATER*			6	AC. IN.						
SUBTOTAL					\$21.97				\$4.00	\$25.97
	POWER		ACCOMPLIS	SHMENT	PURCHASED		FUEL &		FIXED	
PREHARVEST OPERATIONS	UNIT		RAT	E	INPUTS	LABOR	LUBE	REPAIRS	COST	TOTAL
DITCH MAINTENANCE			0.50	HR		\$4.28				\$4.28
IRRIGATE (5X)			2.50	HR		\$21.38	\$4.98	\$0.00	\$10.77	\$37.13
SUBTOTAL		_	3.00	HR		\$25.65	\$4.98	\$0.00	\$10.77	\$41.41
HARVEST OPERATIONS										
MOWER (2X)	40 HP		0.74	HR		\$6.33	\$7.47	\$1.07	\$3.61	\$18.48
RAKE (2X)	40 HP		0.24			\$2.05	\$2.42	\$0.36	\$2.38	\$7.22
BALER, 1-TON (2X) HAUL (2X)	40 HP TRUCK		0.42 1.60			\$3.59 \$13.68	\$4.24 \$27.44	\$0.52 \$13.32	\$5.39 \$20.16	\$13.74 \$74.60
	moon	_						·		
SUBTOTAL			3.00	HR	\$0.00	\$25.65	\$41.58	\$15.27	\$31.55	\$114.05
OVERHEAD EXPENSES										
DOWNTIME			0.75	HR		\$6.41				\$6.41
EMPLOYEE BENEFITS INSURANCE					\$1.03	\$9.23				\$9.23 \$1.03
LAND TAXES					Ψ1.03				\$0.20	\$0.20
SUPERVISION AND MANAGEMEN	T					\$20.79				\$20.79
OTHER EXPENSES					\$247.77					\$247.77
SUBTOTAL		-	0.75	HR	\$248.79	\$36.43			\$0.20	\$285.42
TOTAL OPERATING EXPENSES		-	3.75	HR	\$270.76	\$87.73	\$46.56	\$15.27	\$46.53	\$466.85
NET OPERATING PROFIT										(\$191.35
INTEREST ON OPERATING CAPIT INTEREST ON EQUIPMENT INVEST		(\$16.97	@	5.50%)				\$0.93 \$21.11
RETURN TO LAND AND RISK										(\$213.39
* Pump water costs are shown under	er irrigation in the pre		itions section	١.						
GROSS RETURN			\$275.50							
VARIABLE OPERATING EXPENSES		\$332.59								
RETURN OVER VARIABLE EXPENSE	≣S		(\$57.09)	(GRO	SS MARGIN)					

RETURN OVER VARIABLE EXPENSE FIXED EXPENSES NET FARM INCOME LABOR AND MANAGEMENT COST NET OPERATING PROFIT CAPITAL COSTS RETURN TO LAND AND RISK \$46.53 (\$103.62) (RETURN TO CAPITAL, LABOR, LAND & RISK) \$87.73 (\$191.35) (RETURN TO CAPITAL, LAND & RISK) \$22.04 (\$213.39)

TABLE 9. Summary of per acre costs and returns for an 80 acre part-time farm, Dry Cimarron area, Union County, Projected 2018

Projected 2018	ALFALFA ESTABLISHMENT	ALFALFA HAY	NATIVE GRASS HAY
		TONS	TONS
PRIMARY YIELD		6.20	1.50
PRIMARY PRICE		\$185.00	\$175.00
GOVERNMENT PAYMENTS		\$0.00	\$0.00
SECOND INCOME		\$15.00	\$13.00
GROSS RETURN		\$1,162.00	\$275.50
CASH OPERATING EXPENSES			
SEED	\$72.00		
FERTILIZER			
CHEMICALS CROP INSURANCE			
OTHER PURCHASED INPUTS		\$70.14	\$16.97
CANAL WATER		\$5.00	\$5.00
FUEL, OIL & LUBRICANTS-EQUIPMENT	\$6.26	\$98.39	\$41.58
FUEL-IRRIGATION		\$6.64	\$4.98
REPAIRS	\$0.67	\$40.38	\$15.27
CUSTOM CHARGES		# 0.00	# 0.00
LAND TAXES OTHER EXPENSES	\$0.30	\$0.20 \$249.58	\$0.20 \$248.79
OTHER EXPENSES	ψ0.30	Ψ249.30	Ψ240.79
TOTAL CASH EXPENSES	\$79.23	\$470.33	\$332.79
RETURN OVER CASH EXPENSES	(\$79.23)	\$691.67	(\$57.29)
FIXED EXPENSES	\$1.86	\$106.44	\$46.33
TOTAL EXPENSES	\$81.09	\$576.77	\$379.12
NET FARM INCOME	(\$81.09)	\$585.23	(\$103.62)
LABOR AND MANAGEMENT COSTS	\$27.04	\$209.78	\$87.73
NET OPERATING PROFIT	(\$108.13)	\$375.45	(\$191.35)
CAPITAL COSTS			
INTEREST ON OPERATING CAPITAL		\$2.79	\$0.93
INTEREST ON EQUIPMENT INVESTMENT		\$2.15	\$21.11
TOTAL CAPITAL COSTS	\$0.00	\$4.94	\$22.04
RETURN TO LAND AND RISK	(\$108.13)	\$370.51	(\$213.39)

TABLE 10. Whole farm summary, Union County, Projected 2018

GROSS RETURNS				
ALFALFA HAY	40 ACRES			
CROP	10 7101120	\$45,880		
GRAZING		\$600		
NATIVE GRASS HAY	40 ACRES	Ψοσο		
CROP		\$10,500		
GRAZING		\$520		
			_	
GROSS RETURN			_	\$57,500
CASH OPERATING EXPEN	ISES			
SEED SEED	ISLS	\$288		
FERTILIZER		Ψ200 \$0		
CHEMICALS		\$0 \$0		
CROP INSURANCE		\$0 \$0		
OTHER PURCHASED IN	NPUTS	\$3,484		
CANAL WATER	6.6	\$400		
FUEL, OIL & LUBRICAN	TS-EQUIPMENT	\$5,624		
FUEL-IRRIGATION		\$465		
REPAIRS		\$2,229		
CUSTOM CHARGES		\$0		
LAND TAXES		\$16		
OTHER EXPENSES		\$19,936		
TOTAL CASH I	EXPENSES	_	\$32,442	
			, ,	
RETURN OVER CASH EXP	PENSES			\$25,058
FIVED EVDENISES		\$ E 60E		
FIXED EXPENSES		\$5,685		
TOTAL EXPEN	ISFS		\$38,127	
101712 2711 211	.020		ψου, 121	
NET FARM INCOME				\$19,373
LABOR AND MANAGEMEN	IT COSTS	\$12,009		
NET OPERATING PROFIT				\$7,364
NET OF ERATINOT ROTT				Ψ1,504
CAPITAL COSTS				
INTEREST ON OPERAT	ING CAPITAL	\$149		
INTEREST ON EQUIPM	ENT INVESTMENT	\$930		
		<u>-</u>	-	
TOTAL CAPITA	AL COSTS		\$1,079	
RETURN TO LAND AND RI	SK			\$6,285
	· · · ·		_	Ψ3,200

LAND VALUE	RETURN TO RISK*	RETURN ON INVESTMENT**
\$200 /ACRE	\$5,805	13.39%
\$350 /ACRE	\$5,445	10.99%
\$500 /ACRE	\$5,085	9.32%

^{*} RETURN TO LAND AND RISK MINUS (INTEREST RATE TIMES LAND VALUE TIMES ACREAGE)
** NET OPERATING PROFIT DIVIDED BY (MACHINERY AND EQUIPMENT VALUE PLUS LAND VALUE)